

SMB SAVES 40% WITH WILLOWEB'S INTEGRATED INTERNET AND VOIP SERVICES

Voice/VoIP Use Case by WilloWeb



OVERVIEW

A small-to-medium-sized (SMB) focused on cost-effective solutions to support their customer service and daily operations. With rising costs and limited functionality from their current internet and phone providers, they sought a reliable, affordable alternative. However, they were cautious about transitioning their essential phone system to VoIP.

BUSINESS CHALLENGES

The client was eager to lower costs by switching to a more affordable internet provider but was uncertain about transitioning from their traditional phone system to WilloWeb's VoIP solution. They had concerns about whether WilloWeb's services could match the reliability and call quality they depended on for customer interactions and internal operations. Additionally, as the client was unfamiliar with VoIP technology, they were unsure if WilloWeb's solution would seamlessly integrate into their existing setup without causing disruptions.

SOLUTION IMPLEMENTED

We offered a two-week trial of WilloWeb's Internet and VoIP services, allowing the client to test reliability and quality firsthand. Our team integrated both services alongside their existing setup to prevent disruptions, providing support throughout to ensure a smooth experience and answer any questions about the transition to WilloWeb.

RESULTS

After the two-week trail, the client experienced significant improvements in both Internet speed and call quality, which positively impacted their daily operations and customer interactions. Impressed with the performance and stability of WilloWeb's services, they confidently transitioned both their Internet and phone systems to us, achieving over 40% in monthly savings.

This successful switch not only met their cost-saving goals but also enhanced the reliability of their communications infrastructure.



+1-408-995-5000



connect@willoweb.net



www.willoweb.net

